



RLI TRANSPORTATION

COMMERCIAL SPECIALTY AUTO GUIDELINES

These guidelines are to assist you in qualifying, submitting, and binding Commercial Specialty Auto business with RLI Transportation. They are subject to change without notice.

AGENTS/BROKERS:

- RLI Transportation will accept new submissions for consideration, **from approved retail Agents/Brokers**
- Agents/Brokers must be appointed and licensed with RLI, in their respective state, **prior** to binding their first submission

SPECIALISTS IN WRITING:

- Hospitals
- Ambulances
- Couriers
- Driving Schools
- Public Entities
- Hired/Non-Owned (Stand Alone & Bundled)
- Symbol 10

ELIGIBLE COMMERCIAL AUTO CLASSES:

- Healthcare—hospitals, ambulances, couriers (Medical transport risks with more than 50% wheelchair vans are not a fit)
- Couriers (Amazon couriers or operations that require federal filings are not a fit)
- Driving Schools (Must be 5 units or more)
- Stand-alone Hired and Non-Owned (Not for cannabis, food delivery, or courier risks)
- Construction (Fleet cannot consist mainly of heavy and extra heavy units, must be mixed fleet or largely light, medium, and private passenger)
- Manufacturing
- Communications
- Wholesalers and Distributors
- Retail Trades
- Financial Institutions
- Real Estate Companies (i.e. REITS)
- Miscellaneous Services
- Public Administration
- Overseas Parents Corp. with US-based operations
- Cannabis Distributors (No residential delivery)

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Rated A+ by A.M. Best
Rated A+ by Standard & Poor's
RLITRANSPORTATION.COM



RLI[®]

DIFFERENT WORKS

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NON-ELIGIBLE COMMERCIAL AUTO CLASSES:

- Explosives
- Hazardous Material Haulers of Any Kind
- Residential or Commercial Waste Haulers/Recycling Operations
- Carnival Circus Operations
- Livestock Haulers
- Ready Mix Concrete
- Towing Operations
- Drive Away Contractors
- Flat Bed Operations (incidental OK)
- Container Haulers/Intermodal
- Dump Operations (incidental OK)
- Cherry Pickers (incidental OK)
- Cranes (incidental OK)
- Risks Requiring Federal Filings
- Amazon Couriers
- Food Delivery Operations (Wholesale Distributors OK)
- Wheelchair Van Operations for NEMT risks (NEMT ambulance risks are a fit)
- Small Fleet Ambulance Operations (Less than 5 units)
- New Venture Operations (Accounts must be in business for a least 1 full year)

- Ride Share Operations
- Airport Shuttle Services
- Risks with High Loss Frequency
- Small Fleet Trucking
(For Trucking risks with 50 or more units, please contact Nick Wormsby at 404-315-9515 X1033)
- Hot Shot Operations or Expeditors

TERRITORIES FOR COVERAGE:

RLI offers coverage throughout the U.S. with the following exceptions:

- Policies cannot be domiciled in MA, LA, MT, HI, NY, or AK
- RLI is not targeting risks in South Florida, South Texas, Los Angeles County in California, San Francisco County in California, Cook County in Illinois, or in metro New Jersey